

630-008

ISM

C.P.M. Module 4: Management

Visit: <http://www.pass4sureofficial.com/exams.asp?examcode=630-008>

Pass4sureofficial.com is a reputable IT certification examination guide, study guides and audio exam provider, we not only ensure that you pass your 630-008 exam in first attempt, but also you can get a high score to acquire ISM certification.

If you use pass4sureofficial 630-008 Certification questions and answers, you will experience actual 630-008 exam questions/answers. We know exactly what is needed and have all the exam preparation material required to pass the exam. Our ISM exam prep covers over 95% of the questions and answers that may be appeared in your 630-008 exam. Every point from pass4sure 630-008 PDF, 630-008 review will help you take ISM 630-008 exam much easier and become ISM certified. All the Questions/Answers are taken from real exams.

Here's what you can expect from the Pass4sureOfficial ISM 630-008 course:

- * Up-to-Date ISM 630-008 questions taken from the real exam.*
- * 100% correct ISM 630-008 answers you simply can't find in other 630-008 courses.*
- * All of our tests are easy to download. Your file will be saved as a 630-008 PDF.*
- * ISM 630-008 brain dump free content featuring the real 630-008 test questions.*

ISM 630-008 certification exam is of core importance both in your Professional life and ISM certification path. With ISM certification you can get a good job easily in the market and get on your path for success. Professionals who passed ISM 630-008 exam training are an absolute favorite in the industry. You will pass ISM 630-008 certification test and career opportunities will be open for you.



QUESTION 1

You work as a purchasing manager at Certkiller .com. An employee that has been at Certkiller .com for 20-years has become accustomed to coming to work 30-45 minutes late. Initially, this was due to child-rearing responsibilities, but now is a simply habit. The supervisor has asked the employee several times if there was a problem and the answer has always been "no." The problem is beginning to have a negative impact on the morale of the rest of the department. Which of the following would be your BEST course of action in this situation?

- A. Dismiss the employee.
- B. Have the employee attend counseling sessions.
- C. Ask the human resources department to intervene and find a solution to the problem.
- D. Set goals with the employee to improve on arrival time, and include a written report in the employee's file.

Answer: D

QUESTION 2

Which of the following is generally NOT strategic in nature?

- A. New advertising schedule implementation.
- B. New dividend policy direction.
- C. New product development.
- D. New sources of financing.

Answer: A

QUESTION 3

You work as a purchasing manager at Certkiller .com. A female employee has been working for Certkiller .com for about 12 years and has 3 years to go until her scheduled retirement. Recently, she was laid off from her position, and her duties were absorbed by younger workers in the department. Under which of the following is she MOST likely to have a claim against the company?

- A. Equal Employment Opportunity Act.
- B. National Labor Relations Act.
- C. Age Discrimination Act.
- D. Executive Order 11246.

Answer: C

QUESTION 4

Which of the following can BEST enhance a measurement and control system for evaluating buyer performance?

- A. Including the buyer in the design of the system.
- B. Including human resources in the design of the system.
- C. Making a composite measurement of efficiency and effectiveness.
- D. Being sufficiently broad in scope to allow the measurement of all contingencies.

Answer: A

QUESTION 5

Which of the following is NOT an appropriate measure of performance for a purchasing department?

- A. Average time to place requisitions.
- B. Total dollars contributed to profits.
- C. Total dollars purchased per supplier.
- D. Total product cost reduction compared to budget.

Answer: C

QUESTION 6

You work as a purchasing manager at Certkiller .com. You are instructed to reduce Certkiller .cm's MRO supplier base from 50 to 1. Which of the following would be your BEST course of action in this situation?

- A. Buying at the lowest total cost, consistent with quality and service.
- B. Achieving a high degree of cooperation with internal customers.
- C. Developing reliable alternatives of supply.
- D. Optimizing inventory turnover.

Answer: A

QUESTION 7

Which of the following is LEAST important when evaluating buyer performance?

- A. Quality of work.
- B. Quantity of work.
- C. Personal appearance.
- D. Communication skills.

Answer: C

QUESTION 8

Which of the following does profit planning begin?

- A. Business plans.
- B. Long-range strategic plans.
- C. Short-range strategic plans.

D. Strategic and operational plans.

Answer: D

QUESTION 9

Certkiller .com has more than 10,000 employees located on two regional branches and on several smaller branches. Annual purchases of goods and services for Certkiller .com exceed \$150 million. In which of the following ways would Certkiller .com LEAST likely benefit from a highly centralized purchasing function?

- A. Improvements due to decreased duplication of effort.
- B. Adherence to organization-wide standards and objectives.
- C. Savings from standardization and improved economies of scale.
- D. Satisfaction of product and source preferences for internal customers.

Answer: D

QUESTION 10

Which of the following theories suggests that managers can attain the greatest level of employee motivation by determining the most desirable outcomes?

- A. Theory X.
- B. Theory Z.
- C. Expectancy theory.
- D. Scientific management.
- E. Motivation-Hygiene theory.

Answer: C

QUESTION 11

Which of the following is NOT a good indicator of purchasing department performance?

- A. Quality rejection rates for major items.
- B. Number of purchase orders issued.
- C. Percentage of on-time deliveries.
- D. Number of stockout situations.

Answer: B

QUESTION 12

Which of the following is NOT an advantage of promoting from within the purchasing organization?

- A. Keeping morale high.
- B. Reducing training costs.

Pass4SureOfficial.com Lifetime Membership Features;

- Pass4SureOfficial Lifetime Membership Package includes over **2500** Exams.
- **All** exams Questions and Answers are included in package.
- **All** Audio Guides are included **free** in package.
- **All** Study Guides are included **free** in package.
- **Lifetime** login access.
- Unlimited download, no account expiry, no hidden charges, just one time \$99 payment.
- **Free updates** for Lifetime.
- **Free Download Access** to All new exams added in future.
- Accurate answers with explanations (If applicable).
- Verified answers researched by industry experts.
- Study Material **updated** on regular basis.
- Questions, Answers and Study Guides are downloadable in **PDF** format.
- Audio Exams are downloadable in **MP3** format.
- **No authorization** code required to open exam.
- **Portable** anywhere.
- 100% success **Guarantee**.
- **Fast**, helpful support 24x7.

View list of All exams (Q&A) downloads

<http://www.pass4sureofficial.com/allexams.asp>

View list of All Study Guides (SG) downloads

<http://www.pass4sureofficial.com/study-guides.asp>

View list of All Audio Exams (AE) downloads

<http://www.pass4sureofficial.com/audio-exams.asp>

Download All Exams Samples

<http://www.pass4sureofficial.com/samples.asp>

To purchase \$99 Lifetime Full Access Membership click here

<http://www.pass4sureofficial.com/purchase.asp>

3COM	CompTIA	Filemaker	IBM	LPI	OMG	Sun
ADOBE	ComputerAssociates	Fortinet	IISFA	McAfee	Oracle	Sybase
APC	CWNP	Foundry	Intel	McData	PMI	Symantec
Apple	DELL	Fujitsu	ISACA	Microsoft	Polycom	TeraData
BEA	ECCouncil	GuidanceSoftware	ISC2	Mile2	RedHat	TIA
BICSI	EMC	HDI	ISEB	NetworkAppliance	Sair	Tibco
CheckPoint	Enterasys	Hitachi	ISM	Network-General	SASInstitute	TruSecure
Cisco	ExamExpress	HP	Juniper	Nokia	SCP	Veritas
Citrix	Exin	Huawei	Legato	Nortel	See-Beyond	Vmware
CIW	ExtremeNetworks	Hyperion	Lotus	Novell	SNIA	

