

# 000-963

## IBM

### *Storage Sales for N series Version 1*

*OfficialCerts.com is a reputable IT certification examination guide, study guides and audio exam provider. We ensure that you pass your 000-963 exam in first attempt and also get high scores to acquire IBM certification.*

*If you use OfficialCerts 000-963 Certification questions and answers, you will experience actual 000-963 exam questions/answers. We know exactly what is needed and have all the exam preparation material required to pass the exam. Our IBM exam prep covers over 95% of the questions and answers that may be appeared in your 000-963 exam. Every point from pass4sure 000-963 PDF, 000-963 review will help you take IBM 000-963 exam much easier and become IBM certified.*

*Here's what you can expect from the OfficialCerts IBM 000-963 course:*

- \* Up-to-Date IBM 000-963 questions as experienced in the real exam.*
- \* 100% correct IBM 000-963 answers you simply can't find in other 000-963 courses.*
- \* All of our tests are easy to download. Your file will be saved as a 000-963 PDF.*
- \* IBM 000-963 brain dump free content featuring the real 000-963 test questions.*

*IBM 000-963 certification exam is of core importance both in your Professional life and IBM certification path. With IBM certification you can get a good job easily in the market and get on your path for success. Professionals who passed IBM 000-963 exam training are an absolute favorite in the industry. You will pass IBM 000-963 certification test and career opportunities will be open for you.*

<http://news.ift.org/?newsid=exams.asp?examcode=000-963>



**Question: 1**

A customer needs a cost-effective RAID implementation for an N5600. What is the appropriate RAID level?

- A. RAID 5
- B. RAID 4
- C. RAID 3
- D. RAID DP

**Answer: B**

**Question: 2**

A customer's database has been corrupted. The customer is using N series and is following data protection recommendations. Which tool is used to quickly recover the data to its previous state?

- A. SnapVault
- B. SyncMirror
- C. SnapRestore
- D. SnapManager

**Answer: C**

**Question: 3**

What is the primary difference between SnapLock Compliance and SnapLock Enterprise?

- A. SnapLock Compliance and SnapLock Enterprise are licensed differently but provide the same features.
- B. SnapLock Compliance is tiered for data sets below 50TB, while SnapLock Enterprise is designed primarily for large enterprise environments over 50TB of protected data.
- C. SnapLock Enterprise is designed to help organizations address strict records-retention regulations, such as SEC Rule 17a-4, HIPAA and Sarbanes-Oxley. SnapLock Compliance allows defining retention best practices, while allowing administrators to delete entire SnapLock Compliance volumes when needed.
- D. SnapLock Compliance is designed to help organizations address strict records-retention regulations, such as SEC Rule 17a-4, HIPAA and Sarbanes-Oxley. SnapLock Enterprise allows defining retention best practices, while allowing administrators to delete entire SnapLock Enterprise volumes when needed.

**Answer: D**

**Question: 4**

A customer requires 500GB on an N5600 to be backed up in an hour. Encryption is required. What is the least expensive solution that meets the customer's requirements?

- A. a TS3200 with two LTO4 SCSI drives
- B. a TS3400 with two Enterprise drives
- C. a TS3100 with two fibre LTO4 drives
- D. a TS3500 with two fibre LTO4 drives

**Answer: B**

**Question: 5**

Which software feature is used as part of a Business Continuity strategy?

- A. iSCSI

- B. FlexVol
- C. SnapMirror
- D. CIFS Protocol

**Answer: C**

**Question: 6**

Which software feature is used to recover a file that has been corrupted?

- A. iSCSI
- B. FlexVol
- C. FilerView
- D. SnapRestore

**Answer: D**

**Question: 7**

A Business Partner has received a lead for an N series solution. The sales representative has learned that this is the first opportunity for an N series solution for this customer. Best practices would have the sales representative include which item as part of the priced proposal for a new customer?

- A. financing alternatives
- B. implementation services
- C. IBM hardware maintenance
- D. IBM software maintenance

**Answer: B**

**Question: 8**

What is the main advantage of RAID-DP over RAID 5?

- A. RAID-DP uses SATA and FC drives.
- B. RAID-DP can support a double disk drive failure.
- C. RAID-DP can support a triple disk drive failure.
- D. RAID-DP uses less physical drives than any other RAID.

**Answer: B**

**Question: 9**

A customer needs the ability to save data as read-only and un-erasable for a specified period of time. Which feature provides this capability?

- A. SnapVault
- B. SnapLock Enterprise
- C. SnapLock Compliance
- D. LockVault Enterprise

**Answer: C**

**Question: 10**

The elimination of redundant data is managed by which feature?

- A. Data De-Duplication Manager
- B. Advanced De-Duplication Manager

- C. Advanced Single Instance Storage
- D. Advanced Information Management System

**Answer: C**

**Question: 11**

What are the five steps in IBM's Project Green plan?

- A. Diagnose, Build, Virtualize, Manage, Cool
- B. Predict, Build, Consolidate, Manage, Cool
- C. Diagnose, Build, Consolidate, Manage, Cool
- D. Predict, Diagnose, Virtualize, Manage, Cool

**Answer: A**

**Question: 12**

A customer wants to evaluate instant restores on an N series. Which facility could a Business Partner utilize to show the customer this functionality?

- A. IBM Palisades Conference Center
- B. IBM Solution Development Center
- C. IBM Executive Business Institute
- D. Business Partner Innovation Center

**Answer: D**

**Question: 13**

Which RAID level supports disk mirroring on an n3700?

- A. RAID 4
- B. RAID 10
- C. RAID DP
- D. None. Disk mirroring is not supported on N series.

**Answer: D**

**Question: 14**

Within the Information Lifecycle Management strategy, under which storage tier should a customer categorize the production database volumes?

- A. Offline
- B. Archive
- C. Primary
- D. Near-line

**Answer: C**

**Question: 15**

Which competitor claims to have the most scalability in terms of native capacity?

- A. HP
- B. HDS
- C. EMC
- D. Dell

## OfficialCerts.com Certification Exam Full Version Features;

- Verified answers researched by industry experts.
- Exams **updated** on regular basis.
- Questions, Answers are downloadable in **PDF** format.
- **No authorization** code required to open exam.
- **Portable** anywhere.
- 100% success **Guarantee**.
- **Fast**, helpful support 24x7.

View list of All exams we offer;

<http://www.officialcerts.com/allexams.asp>

To contact our Support;

<http://www.officialcerts.com/support.asp>

View FAQs

<http://www.officialcerts.com/faq.asp>

Download All Exams Samples

<http://www.officialcerts.com/samples.asp>

To purchase Full Version and updated exam;

<http://www.officialcerts.com/allexams.asp>



Shop now using **PayPal**



3COM	CompTIA	Filemaker	IBM	LPI	OMG	Sun
ADOBE	ComputerAssociates	Fortinet	IISFA	McAfee	Oracle	Sybase
APC	CWNP	Foundry	Intel	McData	PMI	Symantec
Apple	DELL	Fujitsu	ISACA	Microsoft	Polycom	TeraData
BEA	ECCouncil	GuidanceSoftware	ISC2	Mile2	RedHat	TIA
BICSI	EMC	HDI	ISEB	NetworkAppliance	Sair	Tibco
CheckPoint	Enterasys	Hitachi	ISM	Network-General	SASInstitute	TruSecure
Cisco	ExamExpress	HP	Juniper	Nokia	SCP	Veritas
Citrix	Exin	Huawei	Legato	Nortel	See-Beyond	Vmware
CIW	ExtremeNetworks	Hyperion	Lotus	Novell	Google	

*You have made the*  
**Right Choice**

You are becoming member of most comprehensive, accurate, highest quality and lowest cost certification resource in the world.

